|  |
| --- |
| ***JIAYI LIANG*** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | ***Career Objective***  I recently completed a master's degree in economic policy at The Australian National University. I have dedicated my career into data analysis program and that's exactly what I have done in my two-year graduate study. Seeking an opportunity to leverage my diverse skills and experience in data mining and analysis into the open data analyst position at your company. In Economics from a top 30 university coupled with my academic experience in analytics will make me a positive asset to your organization. I am motivated to constantly improve tools, resources and technology that can establish and maintain effective working relationships within a network and with internal and external stakeholders, to provide quality decision-making and a high level of client service.  ***Work History***  Koko Black - Sales Representative  Canberra, ACT  *06/2019 - Current*   * Met frequently with technical, product management and service personnel to stay current on company offerings and business policies. * Implemented marketing strategies and techniques, increasing revenue and customer satisfaction.   Via Dolce - Sales Representative  Canberra, ACT  *12/2017 - Current*   * Reached out to customers after completed sales to evaluate satisfaction and determine immediate service requirements. * Established beneficial professional networks and partnerships to gain insight and campaign support resulting in long-term business relationships.   People's Insurance Company of China, PICC - Insurance Agent  Guangzhou, China, China  *07/2013 - 08/2013*   * Determined financial needs by assessing existing coverage and aligning new products and services with long-term goals. * Worked to accommodate new and different insurance requests and explored new value opportunities to optimize insurance agency reputation.   ***Relevant Training***   * Python Programming Language Training   2018   * Immigration and Employment (Graduation dissertation based on Data Analysis) * IBM Data Science Professional Certificate * Professional Training of R Studio, Matlab, Eviews and Stata   ***Skills, activities & Interests***   * Technical Skills: Python, R Studio, Matlab, Stata, Eviews, MS Office, Photoshop, PowerPoint, and Adobe * Languages: Native speaker in English, Mandarin and Cantonese   ***References***   * Glenn Alexander Withers   Supervisor of my Graduation dissertation  Email:[glenn.withers@anu.edu.au](mailto:glenn.withers@anu.edu.au)  Phone: +61 2 612 54606   * Megan Camp   The store manager of Koko Black  Email:[canberra@kokoblack.com](mailto:canberra@kokoblack.com)  Phone: 0418657692   * Mary Pelle   The owner of Via Dolce  Phone: 040753556 |  |  | u5869262@anu.edu.au 0478029904 Barton, ACT 2600 2600, Barton, ACT  ***Skills***   * Advanced skill of Python * Advanced skill of R Studio * Creative problem solver * Extensive knowledge about Stata and Python programming language * Comparable acquisition analysis * Well-developed stakeholder management skills * Well-trained data analysis skills to merge multiple and different sources into a single consolidated system   ***Education***  06/2019  Australian National University  Canberra  Master of Social Science: Economics   * Thesis: Immigration and employment   06/2015  Tamkang University  New Taipei City, Taiwan  Bachelor of Arts: English and American Literature, Economics  Minored in Economics  11/2018  Elite: Sydney  Certificate: Accounting |  |
|  |  |  |  |  |  |

.